

OVERVIEW

If you need to calculate the odds of delivering on-time or on budget, the only way is through probabilistic project risk analysis.

Using Oracle Crystal Ball or Palisade's @RISK, participants will learn simple and effective quantitative modelling techniques/skills and tools to calculate the odds of success using Monte-Carlo Simulation. Focused on project risk analysis, participants will discover how to use Monte-Carlo simulation and optimization tools to make decisions and assess risk in day-to-day situations as well as planning for building complex models & forecasts.

This workshop is designed for both the beginner and advanced business analyst and we will fully cover the A to Z of applying risk analysis techniques and modelling best practices to *CAPEX Cost Estimates, Project Schedules and Discounted Cashflows*.

TARGET AUDIENCE

People who need to develop quantitative risk analysis skills to manage uncertainty and make predictions in large projects. E.g. Business Analysts, Managers, Executives and Consultants.

WORKSHOP CONTENT

MODULE 1 – ENHANCING THE MODELING PROCESS WITH SIMULATION

Why is Risk Analysis critically important in today's world?

- Making decisions under uncertainty
- Where risk analysis and simulation integrate with the planning process
- *The flaw of averages:* Why 70%+ projects fail to deliver on expectations
- Understanding risk analysis key concepts and definitions
- *Workshop:* What does 90% confidence really mean?

Modeling vs. Simulation

- Overview and history of Monte-Carlo Simulation
- Advantages and Disadvantages of simulation
- *How and Where* predictive modelling and risk analysis can have a positive impact on the organization

The Modeling Process

- Modelling best practices for formatting and organizing spreadsheet models to be clear and easily auditable.
- Sourcing and using historical or published data
- Discussion on using the Monte-Carlo Method for properly scoping the need, building assumptions and establishing model constraints with Subject Matter Experts
- *Workshop:* Using risk analysis to develop a New Compensation Model

Using and Configuring Crystal Ball for Risk Analysis: Toolbar, Basic Terminology, Sampling, Reporting and Data Extraction

MODULE 2 – BUILDING AND RUNNING MODELS

Essential Statistics For Risk Modeling

- *Workshop:* Understanding how probabilities work with the DICE model
- Basic probability statistics (Mean, Standard Deviation, Kurtosis, Skewness)
- Overview of principal distributions and when to use them
- How Multi-Modal distributions are generated

Tornado Charts and One Way Sensitivity Analysis

- Analyze existing models to identify inputs with the greatest impact.
- Spider-Charts vs Tornado Charts
- *Workshop:* Analyzing variables to model in a Loan Process

Fundamentals in Project Estimation

- What is Project Risk Analysis
- Working definition of a good project estimate
- Overestimating vs. Underestimating
- The difference between: *Targets, Commitments, Estimates and Plans*.

Working with Distributions and Model Inputs

- Best practices for defining model inputs in Excel and selecting the right distribution
- Continuous vs. Discrete Distributions
- Comparing risk profiles:
- How to correctly ask for ranges
- Using Custom Distributions
- *Workshop:* How different distributions compare using the same input parameters.

Defining, Analyzing and Communicating results to the business

- Setting up model outputs and visualizing results and charts (Sensitivity, Forecasts, Assumptions and Overlays)
- Establishing Confidence Intervals and configuring precision control to optimize the number of trials
- Generating simulation result reports & documentation
- Techniques to effectively and simply communicate your analysis to your peers, clients and superiors
- Question handling

Project Risk identification and Assessment using Simulation

- Interpreting Forecasts and Sensitivity Analysis
- Using Monte-Carlo simulation to calculate project contingencies.
- Discussion on how to correctly organize risks into schedule, cost and market models.
- *Workshop:* Schedule Risk Analysis
- *Workshop:* Analyzing Cost Estimates with conditional costs and discrete risk registries.

MODULE 3 – INCORPORATING HISTORICAL DATA AND TRENDS INTO YOUR SIMULATION MODELS

Correlation and Regression

- What are correlations and their impact on results
- Making sure your model behaves correctly using correlation
- 3 techniques to calculate correlation and their differences.
- Overview of regression and its basic applications
- Discussion on the how Monte-Carlo simulation works.
- *Workshop: How to calculate rank correlation and use it to correlate model assumptions*
- Aggregate Assumptions

Data/Distribution Fitting

- How to research which distributions you should fit.
- Best practices on how to source and fit historical data using statistical methods.
- Analyzing fit results and selecting the RIGHT distribution for both univariate and multivariate data.

Time-Series Forecasting

- Forecasting vs. stress-testing your model over time.
- Overview of the components and applications of time-series forecasting
- Univariate Forecasting using Geometric Brownian Motion by calculating historical trend and volatility. (Escalation/Inflation Models)
- Time-series projections using to easily incorporate Seasonality, Smoothing algorithms, Growth Projections using historical data
- *Workshop: Projecting Next Year's Sales using CB Predictor.*
- *Workshop: Building Correlated Forecasts using Multiple Linear Regression using CB Predictor.*

MODULE 4 – OPTIMIZATION AND SCENARIO MODELING

Simulation Optimization

- Introduction to Simulation- Optimization with OptQuest
- Everyday Optimization applications and examples

Portfolio Optimization Techniques : With the help of several integrated financial models, this workshop will provide financial analysts with a complete understanding of why, where and how to apply spreadsheet forecasting, simulation, real options and optimization within their analyses.

- *Project Portfolio Selection:* Use OptQuest to pick the best projects based on Organizational Budget Constraints
- *Portfolio & Resource Allocation Optimization:* Allocate resources or budgets among various investments to maximize NPV or ROI or minimize risk or expense.
- *Modeling Efficient Frontier* Analysis to optimize risk against benefit for projects and investments. (Portfolio Allocation)

Decision Tables to compare complex 2 dimensional problems

- *Workshop: Inventory Options*
- *Workshop: Oil Field Development Strategies*
- *Creating 3D solution plots*

BENEFITS

At the end of this 16hr workshop, participants will be able to:

- Understand and apply Monte-Carlo simulation and optimization in their day-to-day activities.
- Quickly build effective models or customize existing ones with Crystal Ball or Palisade @RISK.
- Pick and manage project more effectively
- Use Monte-Carlo-Simulation to calculate risk based contingencies for projects and schedules.
- Clearly explain how Monte-Carlo simulation works and how its results should be interpreted.

PRE-PAID REMOTE TRAINING

Our workshops last 16hrs / 24hrs and are delivered, one-on-one, in 2 hour sessions at your convenience. Just call to book the times that work best in your schedule. Each 16 hour remote training program is billed at 2,199.00\$ and 24hrs at 3,175.00\$ USD

Our remote and onsite training topics for Crystal Ball, Primavera Risk Analysis, RiskSolver, Julia, @RISK and ModelRisk include:

- Business and Financial Modeling
- Process Modeling
- Project Planning & Estimating Skills
- Forecasting
- Business Statistics

Visit <https://store.technologypartnerz.com/risk-and-business-analysis-training> for a complete list